

LET'S TALK PUBLIC HEALTH

EXPERIENTIAL LEARNING PROGRAM

Position: Business and Partnership
Development Intern
Supervisor: Monique Thornton, CEO
Location: Remote or hybrid

Effective Date: 1/6/2025 - 5/2/2025
Type: Part-Time (5-10 hrs/week)
Compensation: Unpaid; academic credit

About Us

[Let's Talk Public Health](#) is a remote-work, digital-first consulting company based in Washington, DC. Since our inception, we've aimed to build skills, inspire new thinking, and explore innovative methods for public health communication and marketing. We provide resources, products, and services to help public health students, professionals, and organizations to effectively and creatively engage with people around public health topics and issues.

Position Summary

Let's Talk Public Health seeks highly motivated public health students and early career professionals to join our Experiential Learning Program. This program offers practical experience and skill development in public health communication and marketing. As a Business and Partnership Development Intern, you will play a crucial role in contributing to the growth of our consulting services. You will have the opportunity to identify and cultivate new business opportunities and build and manage strategic partnerships.

Responsibilities

You will be working on the following tasks and deliverables.

- **Business Development:** Research, identify, and track Requests for Proposals (RFPs) and Requests for Qualifications (RFQs) that align with our organization's expertise and goals.
- **Business Proposal Writing:** Outline and draft at least 1 compelling proposal or presentation to showcase our capabilities for a potential project.
- **Partnership Development:** Research, identify, and reach out to 3 potential partners, including public health non-profit and non-governmental organizations.
- **Relationship Management:** Foster a strong relationship with at least 1 new partner, including negotiating a partnership agreement, promptly addressing partner inquiries and concerns, and identifying opportunities to enrich and expand the partnership.
- **Collaboration:** Collaborate with the CEO, CFO, and other cross-functional teams to ensure that we have the resources and capacity to deliver on our commitments to partners and clients.

Essential Work Attributes

You must have the following work attributes to succeed in this internship.

- **Independence and Self-Drive:** You must be able to complete assigned tasks and deliverables with minimal supervision and seek guidance and support when needed.
- **Proactivity:** You must manage your own work schedule and anticipate if you will have any issues meeting deadlines. You must also come to meetings prepared and ready.
- **Digital Competence:** You must be equipped with a reliable computer, high-speed internet connection, and necessary software/tools for virtual work. You must also be able to learn to use new tools and technology.
- **Attention to Detail:** You must always review all your work for typos, grammatical errors, and factual inaccuracies before submitting it.

Required Skills and Qualifications

You must have the following skills and qualifications to succeed in this internship.

- Be currently enrolled in or have graduated from (in the past 3 years) an undergraduate or graduate program at a university or college in the United States. *(required)*
- Be currently studying or working in public health. *(strongly preferred)*
- Be proficient in using Google Workspace. *(required)*
- Have previous experience with business development and partnership management. *(strongly preferred)*

Application Instructions

- For more information and to apply for the position, please visit our website: <https://www.letstalkpublichealth.com/experiential-learning-program.html>

Let's Talk Public Health

 www.letstalkpublichealth.com

 elp@letstalkpublichealth.com

We're all about equal opportunity. All applicants will be considered without attention to race, color, religion, sex, sexual orientation, gender identity, national origin, veteran or disability status.